

Client Testimonial

OASIS

Lifeline continues to provide high quality professional Fire & Security Solutions to Isle of Wight homes and Businesses. This issue asks the Southwell family, owners of highly successful retail outlet Oasis, why they only chose Lifeline as their solutions provider.



How has Lifeline delivered first class solutions to Oasis ?

OASIS

Oasis is a small family based local business similar in size and age to Lifeline, which now employs over 30 personnel. Lifeline has provided security systems to us for over 15 years and done so extremely effectively. We have a great working relationship with the entire team. We have been so impressed with their quality of delivery over the years. They have always provided just what we need as a business as and when we need it.

individual technicians and engineers who provide just the support we need. As well as our CCTV system, Lifeline provide fully monitored security of our premises protecting high value stock.

How have you become to rely on Lifeline an effective and Business Service Provider ?

We have just come to rely on Lifeline as our security provider. There is no fuss, nothing is too much trouble, we are really cared for and looked after. We realise that Lifeline are the experts. We tell them our problems, they tell us the solution.



working practices. At every stage we worked closely with the design team and installing technicians to make sure we got exactly what we required. In just once instance we were able to disprove a fictitious injury claim, proving the worthwhile investment in the system. We have been able to reduce shrinkage considerably, and identify repeat offenders.

How has Lifeline improved security at Oasis ?

As a retail business we have a very high footfall, especially during peak summer season times. Our stock can include small high value items which can be attractive to shoplifters. Lifeline has designed CCTV systems to provide highly effective surveillance of high risk areas. In addition we are able to monitor till transactions and safe

Has Lifeline delivered professional high standards ?

Both the systems and the support provided by Lifeline are always extremely professional. We know that if we call up, we get instant answers and if not, then the matter is assigned to someone who will take ownership of it, and return with a solution. We have been able to build relationships with

