



HOSPITALITY



THE ROYAL HOTEL

THE ROYAL
EXCELLENCE SINCE 1832

NARRATIVE

According to Telegraph Travel "The Royal is a handsome, four-storey building fronted by a pretty wrought iron veranda that overlooks Ventnor's Esplanade and the English Channel." Built in 1832, The Royal is one of the oldest hotels on the Isle of Wight and shares the rare privilege of being one of only 30 establishments to be listed in every Michelin Guide since it was first published in 1911. The Royal has 51 finely decorated bedrooms and was also the first hotel on the Isle of Wight to achieve Four AA Stars and has held 2 AA Rosettes for excellent food for over 20 years.

The aging Fire Alarm System at The Royal Hotel was starting to fail on a regular basis. The challenge was to deliver a Fire Alarm & Detection System that would be sympathetic to the building character, be

highly functional and most of all reliable.

The Royal laid down the challenge to a number of Fire & Security providers to deliver this solution.

OUR RELATIONSHIP

Lifeline quickly identified the need to provide a robust system to satisfy the client demands. Having worked with partners Electro Detectors for many years, Lifeline included them in the design process. The building proved challenging given its beauty, construction and layout. Lifeline and Electro Detectors have successfully delivered similar solutions together to other heritage buildings including the Royal Yacht Squadron and Northwood House.



HOW LIFELINE HELPED

Following survey, design and submission, The Royal Hotel selected the Electro Detectors solution delivered by Lifeline to be the winning choice. The next challenge was timing. The hotel had a very limited window in time within which to complete the works, less than a five day window. A team was selected and delivered on time, in fact slightly ahead of schedule. General Manager Andrew Woodland commented, "Time scale for the job was critical as we had four days to strip out and replace the whole system, Lifeline brought in the correct number of people to ensure the deadlines were met and we had enough time to test the system before our guests arrived on day four of the install".

Dr. Greg Bailey MIH, Director at The Royal Hotel said "We choose Lifeline because their reputation precedes them



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as the best on the Island and they are now our long-term supplier for alarms and security services. We believe their professionalism, efficiency and attention to details give us the confidence to entrust them with our business."

Woodland added, "With all major electrical installations in a property of the age of The Royal it is vital that the quality is beyond reproach. The team from Lifeline came in understanding that they were working with the Islands' premier hotel and the wiring, changing

of heads etc had to done to match the exacting standards we expect.

Lifeline were delighted to be able to work with such a historic and prestigious hotel and we are very proud to add The Royal to our discerning client family. Finally the client added, "Like the Royal, Lifeline are a family business which cares, nothing was a problem and the team from Lifeline could not have done more for the hotel, during the planning, installation or commissioning phases of the project".



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Dr. Greg Bailey MIH - Director at The Royal Hotel



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